

# Takuya Yokoyama

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A business management graduate who is dedicated and reliable is seeking an entry-level position, where I can grow my skills as a businessperson and contribute to the overall success of a company.

## Qualification

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- Strong analysis ability with 2year sales analyst experience
- Skilled writing well-designed, testable and efficient code using current best practices in web development
- Fast learner, hard worker and team player who is proficient in array of scripting languages and multimedia web tools
- High quality of writing skills and fast performer

## Work experience

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### **American Eagle Outfitters Japan**

Sales analyst and Customer service

April 2018 - January 2020

- Trained and supervised workers in sales techniques and customer education for over 50 people
- Analyze sales and customer purchase action
- Forecast sales in daily, monthly and yearly bases
- Strategically organize displays to encourage sales
- Implemented new merchandising
- Implemented new sales strategy
- Customer service
- Planed and completed monthly sale goals(CONV,AT,UPT,SALES)

### **AEON retail Co.**

Merchandiser

April 2014 - March 2018

- Support an environment of continuous improvement by making suggestions and where possible
- Planning all in-store merchandising (grocery part)
- Managing stock merchandise
- Analyze customer purchase action

## Education

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**Toronto School of Management** -----present

- Studying business management

**Kyorin University** -----Tokyo, Japan

- Bachelor Degree in Foreign studies (April/2014–March/2018)
- Studied International Relations and Foreign Languages
- Took teacher training course

**University of California Irvine** -----California, USA

- Studied ESL course (September/2015–March/2016)

## Skills and Language

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- Communication
- Organizational
- Adaptability
- English (Advanced), Japanese(native), Mandarin(beginner)
- Familiar with MS word ,Excel, and PowerPoint
- Sales force
- Programming skills(HTML5, CSS, JavaScript)

## Reference

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Available Upon Request